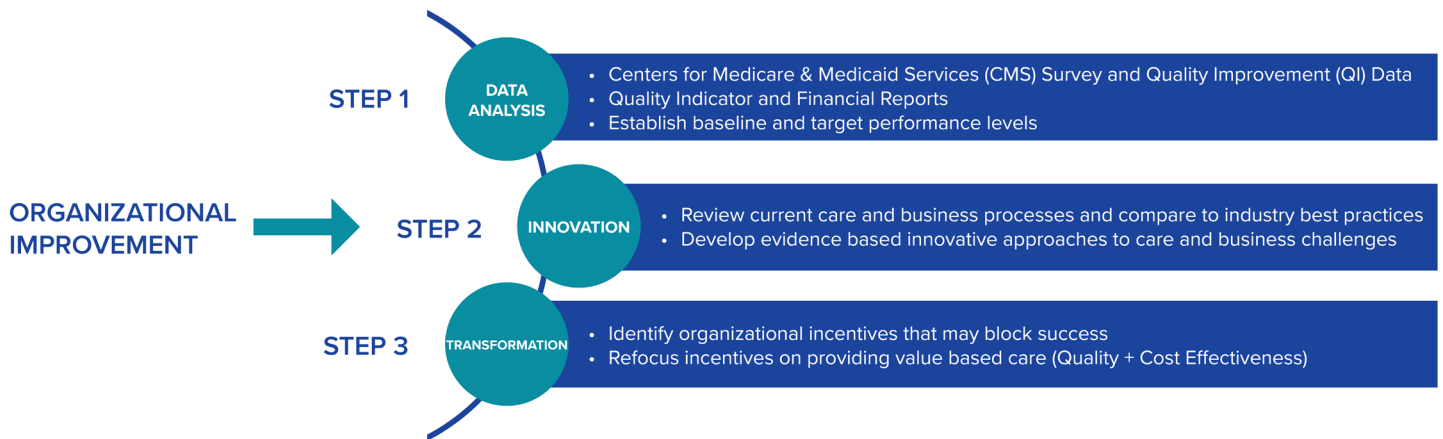


The Grassi Healthcare Advisors support healthcare organizations, such as community health centers, skilled nursing facilities, home care agencies and agencies providing services to special populations that find themselves challenged with clinical or financial performance issues preventing them from reaching success. This may become apparent due to difficulties with regulatory surveys, increased patient or family complaints, undesired clinical outcomes, difficulty attracting new patients as a result of a poor reputation, or financial losses.

Our 3-Step approach to performance improvement engagements follows our consulting formula of data analysis, innovation, and transformation.

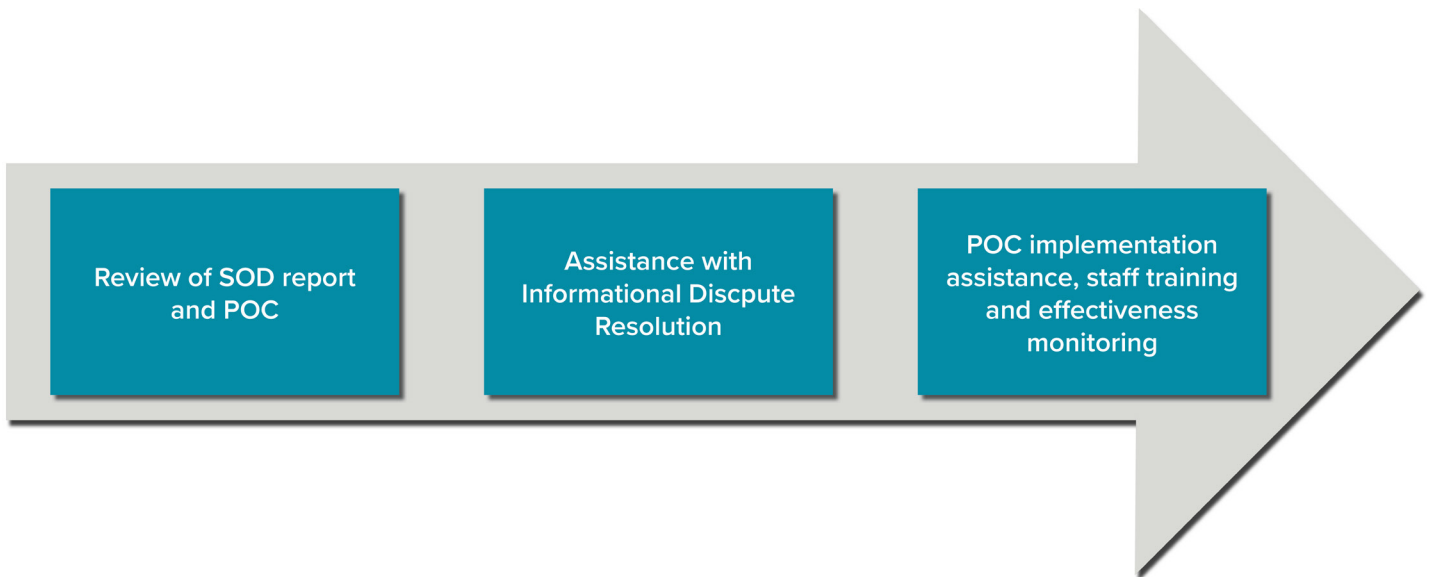


When necessary, we assist with development and implementation of plans of corrective action that meet regulatory requirements, performance covenants, or internal benchmarks and can provide ongoing monitoring if required.

Crisis Management

Even the best performing organizations can run into regulatory compliance difficulties. When this occurs, Grassi Healthcare Advisors provide rapid intervention and support to supplement your resources for timely and effective implementation of a plan of corrective action and re-achievement of compliance with conditions of participation in Medicare and Medicaid. This includes:

- Review of the statement of deficiencies (SOD)
- Preparation of plan of correction (POC)
- Discussion of possible informal dispute resolution opportunities and preparation of appeal if appropriate
- Assistance with implementation of POC and successful re-survey



Interim Management

Organizations may find that performance improvement requires additional structural resources that do not currently exist. As such, Grassi Healthcare Advisors provide outsourced interim management services as chief executive officer, chief financial officer, or other key positions for temporary assignments, to healthcare organizations that need to onboard experienced and effective management on short notice.

Team Approach

For each engagement, the Grassi Healthcare Advisors put together a team of experienced professionals with the skills to address the different components of your organization that requires improvement.

To discuss how the Advisors can assist your organization achieve its desired improved performance, please contact us to arrange a consultation.



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Visit our website at
grassihealthcareadvisors.com/performance-improvement

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